

## China Light Vehicle Retail Sales - November 2006

	Nov '05	Nov '06	%Chng.	Jan-Nov '05	Jan-Nov '06	%Chng.
<b>VW</b>						
Shanghai-VW	31,070	33,828	8.9%	218,569	302,010	38.2%
FAW-VW	31,802	34,898	9.7%	205,714	303,150	47.4%
<b>Total</b>	<b>62,872</b>	<b>68,726</b>	<b>9.3%</b>	<b>424,283</b>	<b>605,160</b>	<b>42.6%</b>
<b>GM</b>						
SGM	32,756	37,041	13.1%	281,657	362,794	28.8%
SGM Wuling	3,355	3,508	4.6%	24,547	36,766	49.8%
<b>Total</b>	<b>36,111</b>	<b>40,549</b>	<b>12.3%</b>	<b>306,204</b>	<b>399,560</b>	<b>30.5%</b>
<b>Hyundai-Kia</b>						
BAIC Hyundai	20,628	26,026	26.2%	210,945	260,263	23.4%
DF Yueda Kia	11,266	10,268	-8.9%	96,341	104,067	8.0%
<b>Total</b>	<b>31,894</b>	<b>36,294</b>	<b>13.8%</b>	<b>307,286</b>	<b>364,330</b>	<b>18.6%</b>
<b>Honda</b>						
Guangzhou Honda	21,062	26,255	24.7%	210,423	233,024	10.7%
Dongfeng Honda	2,260	7,626	237.4%	23,101	54,494	135.9%
<b>Total</b>	<b>23,322</b>	<b>33,881</b>	<b>45.3%</b>	<b>233,524</b>	<b>287,518</b>	<b>23.1%</b>
<b>Toyota</b>						
Tianjin Toyota	18,397	17,702	-3.8%	116,118	192,537	65.8%
Sichuan Toyota	1,294	752	-41.9%	10,732	8,105	-24.5%
Guangzhou Toyota	0	13,358	n. a.	0	46,358	n. a.
<b>Total</b>	<b>19,691</b>	<b>31,812</b>	<b>61.6%</b>	<b>126,850</b>	<b>247,000</b>	<b>94.7%</b>
<b>Nissan</b>						
Dongfeng Nissan	15,131	19,023	25.7%	140,667	175,181	24.5%
<b>Total</b>	<b>15,131</b>	<b>19,023</b>	<b>25.7%</b>	<b>140,667</b>	<b>175,181</b>	<b>24.5%</b>
<b>Ford</b>						
Chang'an Ford	11,206	13,145	17.3%	51,729	118,276	128.6%
<b>Total</b>	<b>11,206</b>	<b>13,145</b>	<b>17.3%</b>	<b>51,729</b>	<b>118,276</b>	<b>128.6%</b>
<b>Peugeot-Citroen</b>						
Dongfeng PSA Citroen	11,544	19,107	65.5%	128,198	179,253	39.8%
<b>Total</b>	<b>11,544</b>	<b>19,107</b>	<b>65.5%</b>	<b>128,198</b>	<b>179,253</b>	<b>39.8%</b>
<b>BMW</b>						
Brilliance BMW	1,314	1,890	43.8%	14,492	20,338	40.3%
<b>Total</b>	<b>1,314</b>	<b>1,890</b>	<b>43.8%</b>	<b>14,492</b>	<b>20,338</b>	<b>40.3%</b>

<b>Suzuki</b>						
Chang'an						
Suzuki	7,613	10,035	31.8%	82,332	104,390	26.8%
Total	7,613	10,035	31.8%	82,332	104,390	26.8%
<b>Chery</b>						
Total	17,661	32,721	85.3%	165,139	257,912	56.2%
<b>Geely</b>						
Total	16,011	16,068	0.4%	130,441	171,896	31.8%
<b>Brilliance</b>						
Total	1,765	8,500	381.6%	11,987	65,297	223.4%
<b>Southeast Motor</b>						
Total	3,983	2,965	-25.6%	42,002	30,691	-26.9%
<b>Great wall</b>						
Total	2,553	4,241	66.1%	17,985	35,584	97.9%
<b>Others*</b>						
Total	130,944	66,901	-48.9%	1,332,215	671,614	-49.6%

\*include Fiat,Mazada,Jianghuai Refine,Changfeng,Hongqi,Jeep,Xiali,Zhongxing,Hafei,BYD,Landwind etc.