

## China Light Vehicle Retail Sales - March 2006

|                        | Mar '05       | Mar '06       | %Chng.        | Jan-Mar '05   | Jan-Mar '06    | %Chng.        |
|------------------------|---------------|---------------|---------------|---------------|----------------|---------------|
| <b>VW</b>              |               |               |               |               |                |               |
| Shanghai-VW            | 18,515        | 30,807        | 66.0%         | 53,367        | 84,127         | 58.0%         |
| FAW-VW                 | 14,594        | 30,464        | 109.0%        | 44,737        | 75,284         | 68.0%         |
| <b>Total</b>           | <b>33,109</b> | <b>61,271</b> | <b>85.0%</b>  | <b>98,104</b> | <b>159,411</b> | <b>62.0%</b>  |
| <b>GM</b>              |               |               |               |               |                |               |
| SGM                    | 25,264        | 36,158        | 43.0%         | 44,457        | 89,484         | 101.0%        |
| SGM Wuling             | 2,514         | 4,681         | 86.0%         | 5,571         | 11,770         | 111.0%        |
| <b>Total</b>           | <b>27,778</b> | <b>40,839</b> | <b>47.0%</b>  | <b>50,028</b> | <b>101,254</b> | <b>102.4%</b> |
| <b>Hundai-Kia</b>      |               |               |               |               |                |               |
| BAIC Hundai            | 16,338        | 22,628        | 38.5%         | 56,064        | 60,728         | 8.3%          |
| DF Yueda Kia           | 9,034         | 11,491        | 27.2%         | 16,950        | 29,490         | 74.0%         |
| <b>Total</b>           | <b>25,372</b> | <b>34,119</b> | <b>34.5%</b>  | <b>73,014</b> | <b>90,218</b>  | <b>23.6%</b>  |
| <b>Honda</b>           |               |               |               |               |                |               |
| Guangzhou              |               |               |               |               |                |               |
| Honda                  | 22,008        | 23,942        | 9.0%          | 44,993        | 57,808         | 28.0%         |
| Dongfeng               |               |               |               |               |                |               |
| Honda                  | 1,530         | 4,095         | 168.0%        | 4,902         | 7,858          | 60.0%         |
| <b>Total</b>           | <b>23,538</b> | <b>28,037</b> | <b>19.1%</b>  | <b>49,895</b> | <b>65,666</b>  | <b>31.6%</b>  |
| <b>Toyota</b>          |               |               |               |               |                |               |
| Tianjin Toyota         | 6,887         | 20,831        | 203.0%        | 21,670        | 53,708         | 148.0%        |
| Sichuan Toyota         | 1,104         | 1,113         | 1.0%          | 2,323         | 2,523          | 9.0%          |
| <b>Total</b>           | <b>7,991</b>  | <b>21,944</b> | <b>174.0%</b> | <b>23,993</b> | <b>56,231</b>  | <b>134.0%</b> |
| <b>Nissan</b>          |               |               |               |               |                |               |
| Dongfeng               |               |               |               |               |                |               |
| Nissan                 | 12,532        | 17,028        | 36.0%         | 29,191        | 51,069         | 75.0%         |
| <b>Total</b>           | <b>12,532</b> | <b>17,028</b> | <b>36.0%</b>  | <b>29,191</b> | <b>51,069</b>  | <b>75.0%</b>  |
| <b>Ford</b>            |               |               |               |               |                |               |
| Chang'an Ford          | 3,838         | 10,867        | 183.0%        | 8,751         | 27,634         | 216.0%        |
| <b>Total</b>           | <b>3,838</b>  | <b>10,867</b> | <b>183.0%</b> | <b>8,751</b>  | <b>27,634</b>  | <b>216.0%</b> |
| <b>Peugeot-Citroen</b> |               |               |               |               |                |               |
| Dongfeng PSA           |               |               |               |               |                |               |
| Citroen                | 13,336        | 17,527        | 31.0%         | 32,976        | 43,728         | 33.0%         |
| <b>Total</b>           | <b>13,336</b> | <b>17,527</b> | <b>31.0%</b>  | <b>32,976</b> | <b>43,728</b>  | <b>33.0%</b>  |
| <b>BMW</b>             |               |               |               |               |                |               |
| Brilliance             |               |               |               |               |                |               |
| BMW                    | 1,403         | 2,370         | 69.0%         | 3,130         | 5,450          | 74.0%         |
| <b>Total</b>           | <b>1,403</b>  | <b>2,370</b>  | <b>69.0%</b>  | <b>3,130</b>  | <b>5,450</b>   | <b>74.0%</b>  |
| <b>Suzuki</b>          |               |               |               |               |                |               |
| Chang'an               |               |               |               |               |                |               |
| Suzuki                 | 8,027         | 10,600        | 32.0%         | 23,096        | 36,227         | 57.0%         |

|                        |         |        |        |         |         |        |
|------------------------|---------|--------|--------|---------|---------|--------|
| Total                  | 8,027   | 10,600 | 32.0%  | 23,096  | 36,227  | 57.0%  |
| <b>Chery</b>           |         |        |        |         |         |        |
| Total                  | 15,258  | 26,435 | 73.0%  | 34,951  | 69,823  | 100.0% |
| <b>Geely</b>           |         |        |        |         |         |        |
| Total                  | 9,570   | 14,610 | 53.0%  | 22,131  | 44,411  | 101.0% |
| <b>Brilliance</b>      |         |        |        |         |         |        |
| Total                  | 1,481   | 3,827  | 158.4% | 2,872   | 6,936   | 141.5% |
| <b>Southeast Motor</b> |         |        |        |         |         |        |
| Total                  | 4,664   | 4,065  | -12.8% | 10,144  | 9,633   | -5.0%  |
| <b>Others*</b>         |         |        |        |         |         |        |
| Total                  | 167,865 | 88,461 | -47.3% | 348,991 | 220,309 | -36.9% |

\*include Fiat,Mazada,Jianghuai Refine,Great Wall,Changfeng,Hongqi,Jeep,Xiali,Zhongxing,Hafei,BYD,Landwind etc.