

China Commercial Vehicle Retail Sales - August 2007

	Aug '06	Aug'07	%Chng.	Jan-Aug '06	Jan-Aug '07	%Chng.
Truck OEMs/卡车制造商						
CHDTG/中国重汽						
Heavy-duty Truck/重卡	3,980	8,488	113.3%	39,365	70,169	78.3%
Subtotal	3,980	8,488	113.3%	39,365	70,169	78.3%
FAW/一汽						
Heavy-duty Truck/重卡	4,508	5,800	28.7%	42,693	68,494	60.4%
Medium-duty Truck/中卡	4,410	5,249	19.0%	32,717	43,368	32.6%
Subtotal	8,918	11,049	23.9%	75,410	111,862	48.3%
Dongfeng/东风						
Heavy-duty Truck/重卡	3,730	7,023	88.3%	40,905	58,530	43.1%
Medium-duty Truck/中卡	4,251	5,864	37.9%	39,093	48,958	25.2%
Subtotal	7,981	12,887	61.5%	79,998	107,488	34.4%
Shaan'xi/陕汽						
Heavy-duty Truck/重卡	2,614	4,058	55.2%	21,231	39,394	85.5%
Subtotal	2,614	4,058	55.2%	21,231	39,394	85.5%
BAIC Foton/北汽福田						
Heavy-duty Truck/重卡	2,402	4,033	67.9%	18,450	38,908	110.9%
Light-duty Truck/轻卡	20,569	24,303	18.2%	193,541	216,095	11.7%
Subtotal	22,971	28,336	23.4%	211,991	255,003	20.3%
JAC/江淮						
Medium-duty Truck/中卡	1,414	1,079	-23.7%	11,305	9,412	16.7%
Light-duty Truck/轻卡	6,294	9,187	46.0%	60,585	72,327	19.4%
Subtotal	7,708	10,266	33.2%	71,890	81,739	13.7%
Jiangling Holding/江铃控股						
Light-duty Truck/轻卡	4,307	5,586	29.7%	38,628	41,793	8.2%
Subtotal	4,307	5,586	29.7%	38,628	41,793	8.2%
Shandong Kaima/山东凯马						
Light-duty Truck/轻卡	2,617	4,547	73.7%	31,146	40,550	30.2%
Subtotal	2,617	4,547	73.7%	31,146	40,550	30.2%
Chengdu WangPai/成都王牌						
Medium-duty Truck/中卡	1,198	1,364	13.9%	10,533	13,848	31.5%
Subtotal	1,198	1,364	13.9%	10,533	13,848	31.5%
SiChuan NanJun/四川南骏						
Medium-duty Truck/中卡	0	1,416	0.0%		6,835	0.0%
Subtotal	0	1,416	0.0%		6,835	0.0%
Others*/其他						
Subtotal	41,639	52,049	25.0%	363,735	450,581	23.9%
Total	103,933	140,046	34.7%	943,927	1,219,262	29.2%
Bus OEMs/客车制造商						
Zhengzhou Yutong/郑州宇通						
Large Bus/大客	441	1,353	206.8%	3,625	5,699	57.2%
Middle Bus/中客	569	901	58.3%	4,149	5,187	25.0%
Subtotal	1,010	2,254	123.2%	7,774	10,886	40.0%

Dandong Huanghai/丹东黄海						
Large Bus大客	284	331	16.5%	2,736	2,179	-20.4%
Subtotal	284	331	16.5%	2,736	2,179	-20.4%
Golden Dragon/金龙						
Large Bus大客	114	407	257.0%	965	2,678	177.5%
Middle Bus中客	773	1,038	34.3%	5,534	8,323	50.4%
Subtotal	887	1,445	62.9%	6,499	11,001	69.3%
FAW/一汽						
Large Bus大客	331	326	-1.5%	2,055	1,933	-5.9%
Subtotal	331	326	-1.5%	2,055	1,933	-5.9%
JAC/江淮汽车						
Middle Bus中客	925	858	-7.2%	4,992	5,785	15.9%
Subtotal	925	858	-7.2%	4,992	5,785	15.9%
Dongfeng/东风						
Middle Bus中客	1,052	1,492	41.8%	8,390	10,212	21.7%
Light Bus轻客	2,182	2,601	19.2%	14,903	18,521	24.3%
Subtotal	3,234	4,093	26.6%	23,293	28,733	23.4%
Nanjing Auto/南汽						
Light Bus轻客	1,222	1,569	28.4%	11,434	12,973	13.5%
Subtotal	1,222	1,569	28.4%	11,434	12,973	13.5%
Jiangling Holding/江铃控股						
Light Bus轻客	1,772	2,039	15.1%	15,482	16,336	5.5%
Subtotal	1,772	2,039	15.1%	15,482	16,336	5.5%
Zhongshun/中顺汽车						
Light Bus轻客	892	1,658	85.9%	5,865	12,069	105.8%
Subtotal	892	1,658	85.9%	5,865	12,069	105.8%
Fujian Xinfuda/福建新福达						
Large Bus大客	333	194	-41.7%	1,569	1,927	22.8%
Middle Bus中客	385	439	14.0%	2,882	3,542	22.9%
Subtotal	718	633	-11.8%	4,451	5,469	22.9%
Others*/其他						
Subtotal	13,049	14,862	13.89%	103,239	113,289	9.73%
Total	24,324	30,068	23.61%	187,820	220,653	17.48%

*includes the products that not in the top 5 in terms of sales in each segment /包括未进入细分市场销量前5位的产品