

## China Light Vehicle Retail Sales - October 2006

	Oct '05	Oct '06	%Chng.	Jan-Oct '05	Jan-Oct '06	%Chng.
<b>VW</b>						
Shanghai-VW	23,301	26,364	13.1%	187,499	268,182	43.0%
FAW-VW	21,720	26,374	21.4%	173,912	268,252	54.2%
<b>Total</b>	<b>45,021</b>	<b>52,738</b>	<b>17.1%</b>	<b>361,411</b>	<b>536,434</b>	<b>48.4%</b>
<b>GM</b>						
SGM	27,393	30,065	9.8%	248,901	325,753	30.9%
SGM Wuling	840	3,405	305.4%	21,192	33,258	56.9%
<b>Total</b>	<b>28,233</b>	<b>33,470</b>	<b>18.5%</b>	<b>270,093</b>	<b>359,011</b>	<b>32.9%</b>
<b>Hundai-Kia</b>						
BAIC Hundai	18,750	23,272	24.1%	190,317	234,237	23.1%
DF Yueda Kia	11,102	8,598	-22.6%	85,075	93,799	10.3%
<b>Total</b>	<b>29,852</b>	<b>31,870</b>	<b>6.8%</b>	<b>275,392</b>	<b>328,036</b>	<b>19.1%</b>
<b>Honda</b>						
Guangzhou Honda	16,936	21,088	24.5%	189,361	206,769	9.2%
Dongfeng Honda	2,611	6,787	159.9%	20,841	46,868	124.9%
<b>Total</b>	<b>19,547</b>	<b>27,875</b>	<b>42.6%</b>	<b>189,382</b>	<b>253,637</b>	<b>33.9%</b>
<b>Toyota</b>						
Tianjin Toyota	11,144	13,308	19.4%	97,721	174,835	78.9%
Sichuan Toyota	1,148	762	-33.6%	9,438	7,353	-22.1%
Guangzhou Toyota	0	7,926	n. a.	0	33,000	n. a.
<b>Total</b>	<b>12,292</b>	<b>21,996</b>	<b>78.9%</b>	<b>107,159</b>	<b>215,188</b>	<b>100.8%</b>
<b>Nissan</b>						
Dongfeng Nissan	13,834	15,856	14.6%	125,536	156,158	24.4%
<b>Total</b>	<b>13,834</b>	<b>15,856</b>	<b>14.6%</b>	<b>125,536</b>	<b>156,158</b>	<b>24.4%</b>
<b>Ford</b>						
Chang'an Ford	5,016	10,516	109.6%	40,523	105,131	159.4%
<b>Total</b>	<b>5,016</b>	<b>10,516</b>	<b>109.6%</b>	<b>40,523</b>	<b>105,131</b>	<b>159.4%</b>
<b>Citroen</b>						
Dongfeng PSA Citroen	10,954	15,049	37.4%	116,654	160,146	37.3%
<b>Total</b>	<b>10,954</b>	<b>15,049</b>	<b>37.4%</b>	<b>116,654</b>	<b>160,146</b>	<b>37.3%</b>
<b>BMW</b>						
Brilliance BMW	1,052	1,810	72.1%	13,178	18,448	40.0%
<b>Total</b>	<b>1,052</b>	<b>1,810</b>	<b>72.1%</b>	<b>13,178</b>	<b>18,448</b>	<b>40.0%</b>
<b>Suzuki</b>						
Chang'an Suzuki	7,523	7,728	2.7%	74,719	94,355	26.3%
<b>Total</b>	<b>7,523</b>	<b>7,728</b>	<b>2.7%</b>	<b>74,719</b>	<b>94,355</b>	<b>26.3%</b>

<b>Chery</b>						
Total	15,328	21,889	42.8%	147,478	225,191	52.7%
<b>Geely</b>						
Total	14,433	15,634	8.3%	114,418	155,828	36.2%
<b>Brilliance</b>						
Total	947	7,700	713.1%	10,222	56,797	221.6%
<b>Motor</b>						
Total	2,764	2,813	1.8%	38,019	27,726	-27.1%
<b>Great wall</b>						
Total	2,532	3,718	46.8%	17,964	31,343	74.5%
<b>Others*</b>						
Total	110,557	62,770	-43.2%	1,219,813	603,571	-50.5%

\*include Fiat,Mazada,Jianghuai Refine,Changfeng,Hongqi,Jeep,Xiali,Zhongxing,Hafei,BYD,Landwind etc.